



## Financial Report as of December 31, 2020

Apple Bank for Savings marked its 29<sup>th</sup> consecutive year of solidly profitable performance in 2020, reflecting a long history of conservative financial management. Apple's balance sheet is comprised primarily of high-quality loans and securities, and its capital ratios remain strong. 74% of Apple Bank's loan portfolio is comprised of well-secured mortgage loans on multi-family, commercial, and residential properties in New York City and its suburbs, and government-guaranteed commercial loans. The Bank's careful attention to credit quality has allowed it to remain solidly profitable.

### Highlights as of December 31, 2020 include:

- Net income of \$22.9 million for the year ended 12/31/20
- Deposits of \$14.5 billion
- Non-performing loans of only \$28.4 million in a loan portfolio of \$10.6 billion
- Loan loss reserves cover non-performing loans by 2.6X
- Total shareholders' equity and capital and reserves of \$1.5 billion
- Capital ratios that are in excess of all regulatory requirements.

Apple Bank, the second largest state-chartered savings bank in New York, traces its New York origins back to 1863. It operates from 79 full-service branch locations in the greater New York area, including Manhattan, Brooklyn, the Bronx, Queens, Staten Island, Long Island, Westchester and Rockland.

### Financial Data as of December 31, 2020

Capital Ratios			
	Apple Bank 12/31/20	Regulatory Minimum for "Well Capitalized" Designation	Apple Financial Holdings* 12/31/20
Tier 1 leverage ratio	6.92%	5.00%	6.92%
Tier 1 risk based ratio	12.88%	8.00%	12.89%
Total risk based ratio	13.75%	10.00%	13.76%
Common equity tier 1 capital ratio	12.88%	6.50%	11.24%
Capital conservation buffer	5.75%	2.50%	5.76%

Consolidated Statement of Condition	(Amounts in Thousands)
<b>Assets</b>	
Cash on hand & due from banks	\$ 1,085,667
Investment Securities	3,682,614
Loans (net of reserves)	10,554,008
Other assets	849,844
<b>Total Assets</b>	<b>\$ 16,172,133</b>

<b>Liabilities and Equity</b>	
Deposits	\$ 14,521,826
Other Liabilities	252,478
Stockholders' Equity	1,397,829
<b>Total Liabilities and Equity</b>	<b>\$ 16,172,133</b>



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<b>Consolidated Statement of Operations 12/31/2020</b>	<b>(Amounts in Thousands)</b>
Revenues	\$ 304,723
Expenses	(273,777)
Net Income Before Taxes	30,946
<b>Net Income</b>	<b>\$ 22,872</b>

<b>Changes in Equity Capital as of December 31, 2020</b>	
Beginning Stockholders' Equity	\$ 1,319,475
2020 Net Income	22,872
Cash Dividends Paid	(7,600)
Changes in Other Comprehensive Income	63,082
<b>Ending Stockholders' Equity</b>	<b>\$ 1,397,829</b>

<b>Changes in Loan Loss Reserves as of December 31, 2020</b>	
Beginning Loan Loss Reserves	\$ 33,246
Provision for Loan Loss	40,738
Recoveries	3
Charge-offs	(51)
<b>Ending Loan Loss Reserves</b>	<b>\$ 73,936</b>

I hereby attest that the above information is true and complete.

Louis A. Rawden  
Senior Vice President  
Chief Financial Officer

\*Apple Financial Holdings is the holding company that owns 100% of Apple Bank.

Disclaimer required by Part 350.4 (d) of the FDIC Rules and Regulations: This statement has not been reviewed, or confirmed for accuracy or relevance, by the Federal Deposit Insurance Corporation.